

ALI News

VOLVO

Financial Services

Volvo Financial Services Protects Construction Equipment With American Lease Insurance Program.

Location: Sunderland, MA
Date: January 12, 2010

Volvo Financial Services is insuring the construction equipment it finances and leases in the U.S. with the American Lease Insurance Agency Corporation (ALI) Program. "We are pleased with the insurance and tracking services provided by the ALI Program," comments Volvo Financial Services Director Chris Roback, "as they support Volvo Financial Services growth objectives."

"We're proud to provide a comprehensive group insurance offering to Volvo Financial Services with insurance charges that are attractive to its customers," responds Steve Dinkelaker, president of ALI. "We anticipate excellent customer acceptance rates as the volume of construction equipment transactions increases during the next 12 to 24 months."

Dinkelaker sums up the program's appeal: "Customers who use ALI Program coverage benefit from full coverage at a competitive cost, as well as the convenience of monthly insurance charges that are fixed for the entire contract term."

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Volvo Financial Services is the finance arm of the Volvo Group, one of the world's leading manufacturers of construction equipment, trucks, buses, drive systems for marine and industrial applications, and aerospace components and services. The Volvo Group is headquartered in Gothenburg, Sweden and publicly traded on OMX Nordic Exchange Stockholm. For more information regarding insurance and other Volvo financial services, log on to www.us.vfsc.com or visit a Volvo Construction Equipment dealer.

American Lease Insurance Agency Corporation provides comprehensive insurance programs to more than 25 equipment finance and leasing companies. Founded in 2000 by licensed insurance agent and broker Steve Dinkelaker, ALI is headquartered in Sunderland, Massachusetts, and is an active member of all major equipment financing and leasing associations. For more information, go to www.aliac.net.

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